

Invitation To Bid No.: 15C-32B – Term Contract For Playground Equipment, Outdoor Fitness Equipment, Surfacing, Fitness Trails and Fabric Shade Structures – REVISED 6/16/15

DATE: June 10, 2015
DATE SOLICITED: May 6, 2015
PRESENTED TO BOARD: August 19, 2015

DATE OPENED: May 27, 2015
DATE POSTED: June 11, 2015

CONTRACT PERIOD: August 20, 2015 through August 19, 2020
REQUESTING DEPARTMENT: Various Schools and Departments

FINANCIAL IMPACT

The annual financial impact to the District's budget is not to exceed \$2,000,000. The source of funds is the various schools and departments.

Items to be purchased include playground equipment, playground surfacing, fabric shade structures, outdoor fitness equipment and fitness trails, site prep and installations.

The bid establishes a pool of pre-qualified vendors who are notified when there is a funded project and are given the opportunity to submit proposals.

The equipment is bid at a firm percentage discount off list price plus freight and installation. Surfacing, surfacing installation and all site prep is bid at a firm rate.

All equipment and surfacing are approved by Risk Management and must comply with ADA (Americans with Disabilities Act), ASTM (The American Society for Testing and Materials), CPSC (Consumer Product Safety Council) and IPEMA (International Playground Equipment Manufacturers Association and all District standards.

AWARD RECOMMENDATION / TABULATION

VENDOR	MINORITY STATUS	ITEM 1 Playground & Outdoor Fitness Equip % Disc.	ITEM 2 Installation	ITEM 3 Poured In Place Surfacing
Advanced Recreational Concepts, LLC (Reject Items 1- 3)	3 & 6	(3%)	(35%)	(Various)
Apollo Sunguard Systems, Inc.	---	No Bid	No Bid	No Bid
Bliss Products and Services (Reject Items 1 & 2)	---	(Park Structures -10% Sports Play -10% Ultra Play -5% Ultra Site -5%)	(Priced Per Job)	<u>Various</u>
D.W. Recreation Services, Inc. (Reject Item 1)	---	(Landscape Structures -0% Gametime – 0%)	<u>22%</u>	No Bid
Lanier Plans Inc. DBA Korkat (Reject Items 1 & 2)	---	(10%)	(30%)	<u>Various</u>
Leadex Corporation	---	BCI Burke -7% <u>Greenfiled Outdoor Fitness Equip. -0%</u>	<u>33%</u>	<u>Various</u>
(Miracle Recreation Equipment Co.)	---	---	---	---
PlayCore Wisconsin DBA GameTime, Inc.	---	<u>\$14,999 & less -10%</u> <u>\$15,000 up – 15%</u>	<u>27%</u>	<u>Various</u>
Playmore West, Inc.	---	<u>Playworld -10%</u> <u>Fitix – 5%</u>	<u>30%</u>	<u>Various</u>
(Playpower LT Farmington Inc. F/K/A Little Tikes Commercial)	---	---	---	---
PlaySpace Services, Inc. (Reject Items 1-3)	3 & 6	(3%)	(35%)	(Various)
Regal Contractors Inc.	---	No Bid	<u>40%</u>	<u>Various</u>
Rep Services, Inc.	---	<u>Landscape Structures - 3%</u>	No Bid	<u>Various</u>
Robertson Industries, Inc.	---	No Bid	No Bid	<u>Various</u>
Shade Systems, Inc.	---	No Bid	No Bid	No Bid
Sun Shade Inc. DBA Industrial Shadeports	---	No Bid	No Bid	No Bid
Superior Park Systems, Inc.	---	<u>Xccent – 0%</u> <u>Recreation Creations– 5%</u> <u>Kidstuff Playsystems – 5%</u>	<u>75%</u>	<u>Various</u>

<u>VENDOR</u>	<u>ITEM 4</u> Artificial Turf With Fall Protection	<u>ITEM 5</u> Artificial Turf Without Fall Protection	<u>ITEM 6</u> Engineered Wood Fiber	<u>ITEM 7</u> Dig-out per Sq Ft
Advanced Recreational Concepts, LLC (Reject Items 4, 5 & 7)	(Various)	(Various)	<u>Yes</u>	(Various)
Apollo Sunguard Systems, Inc.	No Bid	No Bid	No Bid	No Bid
Bliss Products and Services	<u>Various</u>	<u>Various</u>	<u>Yes</u>	<u>\$1.50</u>
D.W. Recreation Services, Inc.	No Bid	No Bid	<u>Yes</u>	<u>\$1.50</u>
Lanier Plans Inc. DBA Korkat	<u>Various</u>	<u>Various</u>	<u>Yes</u>	No Bid
Leadex Corporation	<u>Various</u>	<u>Various</u>	<u>Yes</u>	<u>\$1.75</u>
(Miracle Recreation Equipment Co.)	---	---	---	---
PlayCore Wisconsin DBA GameTime, Inc.	<u>Various</u>	<u>Various</u>	<u>Yes</u>	<u>\$1.35</u>
Playmore West, Inc.	<u>Various</u>	<u>Various</u>	<u>Yes</u>	<u>\$3.00</u>
(Playpower LT Farmington Inc. F/K/A Little Tikes Commercial)	---	---	---	---
PlaySpace Services, Inc. (Reject Items 4, 5 & 7)	(Various)	(Various)	<u>Yes</u>	(Various)
Regal Contractors Inc.	<u>Various</u>	<u>Various</u>	<u>Yes</u>	<u>\$2.75</u>
Rep Services, Inc.	<u>Various</u>	<u>Various</u>	<u>Yes</u>	No Bid
Robertson Industries, Inc.	<u>Various</u>	<u>Various</u>	No Bid	<u>\$3.50</u>
Shade Systems, Inc.	No Bid	No Bid	No Bid	No Bid
Sun Shade Inc. DBA Industrial Shadeports	No Bid	No Bid	No Bid	No Bid
Superior Park Systems, Inc.	<u>Various</u>	<u>Various</u>	<u>Yes</u>	<u>\$2.50</u>

<u>VENDOR</u>	<u>ITEM 8</u> Sand per Cubic Yd	<u>ITEM 9</u> Clean Fill per Sq Ft	<u>ITEM 10</u> Concrete per Sq Ft 4"/6"	<u>ITEM 11</u> Recycled Playcurb Borders per Sq Ft
Advanced Recreational Concepts, LLC (Reject Items 8-10)	(Various)	(No Bid)	(Various)	<u>\$10.00</u>
Apollo Sunguard Systems, Inc.	No Bid	No Bid	No Bid	No Bid
Bliss Products and Services (Reject Item 11)	<u>\$50.00</u>	<u>\$1.50</u> 4" deep	<u>\$29.50/\$32.50</u>	(Priced per job)
D.W. Recreation Services, Inc.	<u>\$38.00</u>	<u>\$0.75</u>	<u>\$12/\$15</u>	N/A
Lanier Plans Inc. DBA Korkat	No Bid	No Bid	No Bid	<u>\$15.00</u>
Leadex Corporation	<u>\$60.00</u>	<u>\$1.75</u>	<u>\$6.90/\$7.30</u>	<u>\$15.00</u>
(Miracle Recreation Equipment Co.)	---	---	---	---
PlayCore Wisconsin DBA GameTime, Inc.	<u>\$50.00</u>	<u>\$45.00</u>	<u>\$12/\$15</u>	<u>\$15.00</u>
Playmore West, Inc.	<u>\$70.00</u>	<u>\$2.00</u>	<u>\$20/\$25</u>	<u>\$15.00</u>
(Playpower LT Farmington Inc. F/K/A Little Tikes Commercial)	---	---	---	---
PlaySpace Services, Inc. (Reject Items 8, 9 & 10)	(Various)	(No Bid)	(Various)	<u>\$10.00</u>
Regal Contractors Inc.	<u>\$55.00</u>	<u>\$2.00</u>	<u>\$45/\$30</u>	<u>\$16.00</u>
Rep Services, Inc.	No Bid	No Bid	No Bid	No Bid
Robertson Industries, Inc.	N/A	<u>\$3.25</u>	<u>\$17.75/\$18.25</u>	N/A
Shade Systems, Inc.	No Bid	No Bid	No Bid	No Bid
Sun Shade Inc. DBA Industrial Shadeports	No Bid	No Bid	No Bid	No Bid
Superior Park Systems, Inc.	<u>\$40.00</u>	<u>\$28.60</u>	<u>\$94/\$72</u>	<u>\$39.00</u>

<u>VENDOR</u>	<u>ITEM 12</u> Aluminum ADA Handrails per Linear Ft	<u>ITEM 1 3</u> Utility Locates	<u>ITEM 14</u> Engineered Drawings	<u>ITEM 15</u> Repair, Recap and/or Replace Playground Surfacing
Advanced Recreational Concepts, LLC (Reject Items 13 & 15)	N/A	(\$0.00)	<u>\$750.00</u>	(Yes)
Apollo Sunguard Systems, Inc.	No Bid	No Bid	<u>\$700.00</u>	No Bid
Bliss Products and Services (Reject Item 14)	N/A	N/A	(Priced per job)	<u>Yes</u>
D.W. Recreation Services, Inc.	<u>\$75.00</u>	<u>\$1,200.00</u>	No Bid	<u>Yes</u>
Lanier Plans Inc. DBA Korkat	No Bid	No Bid	<u>\$850.00</u>	No Bid
Leadex Corporation	<u>\$95.00</u>	<u>\$1,300.00</u>	<u>\$1,500.00</u>	<u>Yes</u>
(Miracle Recreation Equipment Co.)	---	---	---	---
PlayCore Wisconsin DBA GameTime, Inc.	<u>\$100.00</u>	<u>\$1,400.00</u>	<u>\$850.00</u>	<u>Yes</u>
Playmore West, Inc.	<u>\$100.00</u>	<u>\$1,000.00</u>	<u>\$750.00</u>	<u>Yes</u>
(Playpower LT Farmington Inc. F/K/A Little Tikes Commercial)	---	---	---	---
PlaySpace Services, Inc. (Reject Item 15)	N/A	<u>\$0.00</u>	<u>\$750.00</u>	(Yes)
Regal Contractors Inc.	<u>\$95.00</u>	<u>\$500.00</u>	<u>\$1,200.00</u>	<u>Yes</u>
Rep Services, Inc.	No Bid	No Bid	<u>\$1,000.00</u>	<u>Yes</u>
Robertson Industries, Inc.	N/A	N/A	N/A	<u>Yes</u>
Shade Systems, Inc.	No Bid	No Bid	No Bid	No Bid
Sun Shade Inc. DBA Industrial Shadeports	No Bid	No Bid	No Bid	No Bid
Superior Park Systems, Inc.	<u>\$39.00</u>	<u>\$550.00</u>	<u>\$2,995.00</u>	<u>Yes</u>

<u>VENDOR</u>	<u>ITEM 16</u> Fabric Shade Structures	<u>ITEM 17</u> Install Shade Structure	<u>ITEM 18</u> Fitness Trails	<u>ITEM 19</u> Install Fitness Trails & Surfacing
Advanced Recreational Concepts, LLC (Reject Items 17 & 19)	<u>Yes</u>	(Yes)	<u>Yes</u>	(Yes)
Apollo Sunguard Systems, Inc.	<u>Yes</u> <u>Apollo Sunguard Systems</u>	<u>Yes</u>	No Bid	No Bid
Bliss Products and Services	<u>Yes</u> <u>Ultra Shade, Shade America & Shade Systems</u>	<u>Yes</u>	<u>Yes</u>	<u>Yes</u>
D.W. Recreation Services, Inc. (Reject Items 16 & 18)	(Yes)	<u>Yes - Shade Systems, Superior Shade and Playcore</u>	(Yes)	<u>Yes</u> <u>Landscape Structures and Gametime</u>
Lanier Plans Inc. DBA Korkat	<u>Yes - Superior Shade Systems</u>	<u>Yes</u>	<u>Yes - Xccent</u>	<u>Yes</u>
Leadex Corporation	<u>Yes</u>	<u>Yes - No Equal Design & Shade Systems</u>	<u>Yes - BCI Burke & Greenfields Outdoors</u>	<u>Yes</u>
(Miracle Recreation Equipment Co.)	---	---	---	---
PlayCore Wisconsin DBA GameTime, Inc.	<u>Yes - GT Shade & Ultrashade</u>	<u>Yes</u>	<u>Yes - GT Fit</u>	<u>Yes</u>
Playmore West, Inc.	<u>Yes- Shade Systems</u>	<u>Yes</u>	<u>Yes- Playworld & Fitix</u>	<u>Yes</u>
(Playpower LT Farmington Inc. F/K/A Little Tikes Commercial)	---	---	---	---
PlaySpace Services, Inc. (Reject Items 16 & 18)	(Yes)	<u>Yes</u>	(Yes)	<u>Yes</u>
Regal Contractors Inc.	<u>Yes- Apollo Sunguard, Shade Systems, Superior Shade, SRP, Industrial Shade Ports, Korkat and USA Shade</u>	<u>Yes</u>	No	<u>Yes- Greenfields Outdoor Fitness Equip., Playworld Systems, Landscape Structures, Miracle, SRP Playland and Korkat</u>
Rep Services, Inc.	<u>Yes</u>	No	<u>Yes</u>	No
Robertson Industries, Inc.	No	No	No	No
Shade Systems, Inc.	<u>Yes</u>	<u>Yes</u>	No	No
Sun Shade Inc. DBA Industrial Shadeports	<u>Yes</u>	<u>Yes- Self and Regal Contractors, Inc.</u>	No	No

Superior Park Systems, Inc.	<u>Yes – Shade Systems, Inc.</u>	<u>Yes</u>	<u>Yes- Xccent Fitness Equip. Recreation Creations & Kidstuff Fitness</u>	<u>Yes</u>
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<u>VENDOR</u>	<u>ITEM 20</u> Replacement Parts	<u>ITEM 21</u> Restore/recoat Playground Equip. Decks
Advanced Recreational Concepts, LLC	<u>Krauss Craft – 3%</u> <u>BCI Burke – 3%</u> <u>R3 Recreation – 3%</u> <u>Action Fit by Ultra Site – 3%</u>	No Bid
Apollo Sunguard Systems, Inc.	No Bid	No Bid
Bliss Products and Services	<u>Yes- will quote</u>	No Bid
D.W. Recreation Services, Inc. (Reject Item 20)	(Yes)	<u>Yes</u>
Lanier Plans Inc. DBA Korkat	<u>Superior Playgrounds - 10%</u> <u>Xccent – 10%</u> <u>Outdoor Safety Surfacing – 10%</u>	No Bid
Leadex Corporation	<u>Yes – Will quote</u> <u>BCI Burke & Greenfields Outdoor Fitness</u>	<u>Yes</u>
(Miracle Recreation Equipment Co.)	---	---
PlayCore Wisconsin DBA GameTime, Inc.	<u>5% - Gametime and</u> <u>Yes– Will quote other products</u>	<u>Yes</u>
Playmore West, Inc.	<u>3%- Playworld</u>	No Bid
(Playpower LT Farmington Inc. F/K/A Little Tikes Commercial)	---	---
PlaySpace Services, Inc. (Reject Item 20)	(3%)	No Bid
Regal Contractors Inc.	No Bid	<u>Yes</u>
Rep Services, Inc.	<u>Yes – Will quote</u>	No Bid
Robertson Industries, Inc.	No Bid	No Bid
Shade Systems, Inc.	No Bid	No Bid
Sun Shade Inc. DBA Industrial Shadeports	No Bid	No Bid
Superior Park Systems, Inc.	<u>Xccent Playground & Fitness Equip. – 5%</u> <u>Recreation Creations Playground & Fitness Equip. – 5%</u> <u>Southeast Surfacing & Recreation – Sealer & all supplies associated with PIP rubber – 5%</u>	<u>Yes</u>

LEGEND:

_____ = Award
() = Reject

MINORITY - (2-African American, 3-Hispanic American, 4-Native American, 5-Asian American, 6-American Woman, 7-Physically Impaired, 8-Other)

EXCEPTIONS:

Advanced Recreational Concepts, LLC -

Item 1 – Reject. Bidder's installer failed to successfully bid on installation of playground and outdoor fitness equipment as required by Bid Summary and Bid Special Conditions, G, Award.

Items 2, 17 & 19 – Reject. These are for installation and bidder confirmed they do not provide installation.

Items 3-5, 7-10, 13 & 15 –Reject. Bidder failed to complete bid summary document and provide firm prices as required.

Bliss Products and Services –

Items 1 & 2 – Reject. Bidder failed to bid a firm fixed percentage for the installation of playground and outdoor fitness equipment as required by Bid Summary and Bid Special Conditions, G, Award.

Items 11 & 14 –Reject. Bidder failed to give a firm price as required in the Bid Summary.

D.W. Recreation Services, Inc. –

Items 1, 16, 18 & 20 - Reject. Bidder is not authorized to sell products; they are authorized to perform installation.

Lanier Plans Inc. DBA Korkat –

Items 1 & 2 – Reject. Bidder failed to bid on Site Preparations as required per Bid Special Conditions and Bid Summary, Site Preparation.

Miracle Recreation Equipment Co. and Playpower LT Farmington Inc. F/K/A Little Tikes Commercial –

Reject entire bids. Both bids were submitted by the same individual. Per the Anti-collusion paragraph, bidders may not divulge, discuss or compare their bids with any other bidder.

PlaySpace Services, Inc.

Items 1, 16, 18 & 20- Reject, bidder does not sell equipment, they confirmed they are the installer and bid to sell equipment in error.

Item 2 – reject, bidder did not successfully bid items for installation as required by Bid Summary and Bid Special Conditions, G, Award.

Items 3-5, 7-10, & 15 –Reject. Bidder failed to complete bid summary document and provide firm prices as required.

RECOMMENDATION: It is recommended that the award be made to all responsive and responsible bidders in order to meet the needs of the School District.

Note: Original Bid document is available upon request.

BID PROTEST

Failure to file a protest within the time prescribed in §120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes and applicable Board rules, regulations and policies. Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

If a bidder wishes to protest a bid, they must do so in strict accordance with the procedures outlined in FS 120.57(3). Any person who files an action protesting a decision or intended decision pertaining to this bid pursuant to FS 120.57(3)(b), shall post with the Purchasing Department, at the time of filing the formal written protest, a bond secured by an acceptable surety company in Florida payable to the School District of Palm Beach County in an amount equal to 1 percent (1%) of the total estimated contract value, but not less than \$500 nor more than \$5,000. Bond shall be conditioned upon the payment of all costs that may be

adjudged against the protester in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. In lieu of a bond, a cashier's check, certified bank check, bank certified company check or money order will be acceptable form of security. If, after completion of the administrative hearing process and any appellate court proceedings, the District prevails, it shall recover all costs and charges included in the final order of judgment, including charges by the Division of Administrative Hearings. Upon payment of such costs and charges by the protester, the protest security shall be returned. If the protest prevails, he or she shall recover from the District all costs and charges, which shall be included in the final order of judgment.

DISQUALIFYING CRIMES

The bidder certifies by submission of this bid, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by the State of Florida or Federal Government. Further, bidder certifies that it has divulged, in its bid response, information regarding any of these actions or proposed actions with other governmental agencies.


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